



**FOR IMMEDIATE RELEASE**  
Date: February 10, 2009

CONTACT: Rachel Hughes, Development Officer  
Phone: 765/962.1638

## **WAYNE COUNTY FOUNDATION OFFERS TRAINING**

The Wayne County Foundation is pleased to offer The Fund Raising School's *Planned Giving: Getting the Proper Start* course in Richmond on March 11 - 13.

In this three-day course, participants will learn how to:

- Determine if their organization is ready for a planned giving
- Understand the benefits to donors for making planned gifts
- Recognize which planned gifts are best for certain donor situations
- Match donor needs to their nonprofit's needs
- Understand appreciated property, deposit agreements, wills and bequests, insurance and charitable lead trusts.

Participants will also receive a comprehensive study guide to help them incorporate the concepts into their organization's fundraising program.

The classes will be held from 8:30 to 5:00 each day. Those expressing an interest in attending are expected to attend all day, every day.

While this course would normally cost \$1,040, the Foundation is underwriting the cost, making it available for just \$100 per participant. In order to maximize learning, this course is limited to 30 participants. Participants must sign up before February 23.

To register, or ask questions, call or email Rachel Hughes at 765-962-1638 or [Rachel@waynecountyfoundation.org](mailto:Rachel@waynecountyfoundation.org). Registration will be on a first come, first served basis.